

11 Essential Questions you "MUST" Ask Before Hiring a House Cleaning Service





We know from experience you can hire someone who cleans your house for a lot less than we charge. This is why we have prepared this guide so you can make an informed decision about whom you should hire to clean your home.

1. How long have you been in business?

Well, there is more than good intentions and a couple of cleaning tools to open and run a cleaning business. This means that failure in the cleaning industry are overwhelming: 50% will go out of business within the first year and 90% will fail in their fifth year. Bee Maids has surpassed those benchmarks already, we are constantly training ourselves not only on new cleaning techniques and developments but also on new business management administration and client relationship. We are here to stay... for several years.

2. Are you insured?

When you see exceptionally low prices, it might be a red flag for no insurance and bonding. Always ask for insurance certificates. If anything in your home gets damaged, an expensive heirloom or one of your new shiny appliances, people with no insurance will not be able to stand to cover your loss. Bee maids is proud insured and bonded for your peace of mind.

3. Are you in compliance with the law?

Another red flag for low prices is not being in compliant with Federal and State labor regulations. Employers who pay wages are subject to income tax withholding, Social Security and Medicare taxes. If they are not paying those, they might easily choose you as their employer, consequently, you are responsible for paying their taxes. It is just plain easy; if you hire someone under these circumstances you might not be in accordance to the law. Bee Maids fulfils all the State and Federal labor regulations. Continued...





4. Do you carry workers compensation insurance?

Although workers comp is not required for all employees in Texas, Bee Maids has been trying to get workers compensation insurance but it is difficult for small business to be insured. Why? We don't know. Many small businesses do not even try to get it. While we succeed to get Workers' comp we provide our employees with Supplemental Accident and short term disability, so they are covered while on the job. If your independent cleaner gets hurt in your home and they don't have coverage, you are responsible because of the fact that technically... you are their employer.

5. How your cleaners get paid?

Some cleaning services pay by commission, that means the more houses they clean in a day, the more they earn. We, at Bee Maids believe in hourly wages. Clients receive better and reliable services when their cleaning technicians are being paid by the hour. Bee Maids proudly pays its employees fair hourly wages above the minimum.

6. Do you belong to any professional association?

Bee Maids is a proud member of ARCSI (Association of Residential Cleaning Services International). We have to adhere to their ethical codes and be committed to offer our clientele the best professional services available.

7. Do you have a training program?

Many services just want the cleaning done, it is not surprising new hires get practically no training or preparation by any means. We at Bee Maids have a proper, documented and ongoing training program. This aides guarantee consistency in quality and diminish the turnover of the staff who clean your home. **Continued...**





8. Do you have a written checklist of tasks performed?

Yes we do, it is very important to know what you are paying for, different companies have different ideas of what a basic service consist of. You need to compare the same or very similar tasks to make a final decision. Some of the more common areas of potential confusion are dishes, stripping and making of beds, laundry, high dusting of ceiling fan blades, high reach window sills, handling of children's toys, and the handling of the trash throughout the home. You can save yourself a lot of potential grief by getting written specifications upfront.

9. Do you have a formal quality assurance program in place?

What methods do the company use to measure quality on an ongoing basis? Do they perform regular quality checks, mail surveys, leave behind comment cards, or do follow up phone calls? If so how frequently? Do they have a specific person in charge of quality assurance?

10. What happens if I am unhappy with my cleaning?

Some cleaning services only offer a specified percent off your next service if you are displeased. If you are dissatisfied and they won't fix it, why would you even want to use them again? A reputable service should come back immediately and do whatever necessary to fix the problem, or be willing to offer you your money back. Bee Maids service is %100 guaranteed.

11. Who provides the equipment and supplies?

Look for a company who provides all of their own supplies and equipment. Employees are less likely to misuse (Windex on granite countertops, green scrub pads on the stainless steel stove, etc.) Products they are familiar with and trained to use. Additionally, providing supplies for your cleaner can easily add hundreds of dollars a year to your total cleaning bill due to the high volume of product used in a thorough cleaning.

